



CAMBI

Cambi ASA

Fearnley Securities 6th Annual
Renewables and Clean-Tech Conference

Mats Tristan Tjemsland, CFO

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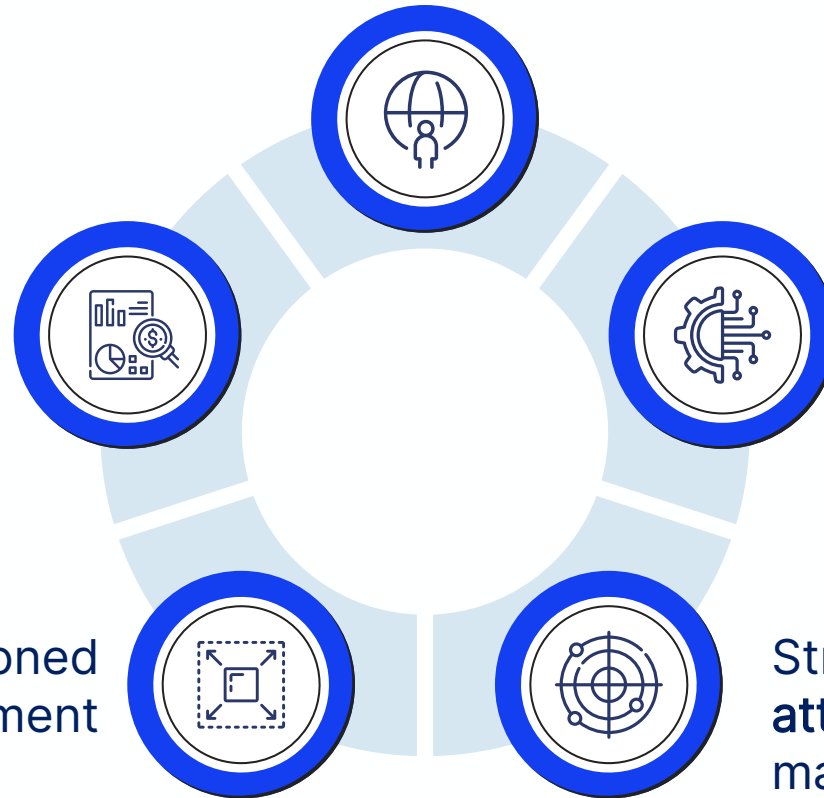
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Cambi offers a strong value proposition

Global leader in wastewater sludge treatment solutions with solid track record



Robust financial performance enabling shareholder dividends

Proven thermal hydrolysis technology with unique value proposition

Scalable platform positioned for future development

Strongly positioned in attractive market supported by macro trends



In 2050, world population will reach

~ 10

billion people

Over 50% of the world's population live in urban areas today

70%

share of the world population to live in urban areas by 2050

A photograph of a polluted river with a bridge and buildings in the background. The water is dark and filled with trash, and the sky is overcast.

Half of the world's wastewater is released
untreated back into the environment

50%

of wastewater is not treated

Wastewater treatment is a unique circular opportunity

If treated properly, wastewater can:



Provide alternative energy to half a billion people



Supply more than 10 times the current global desalination capacity



Offset over 10% of global fertilizer use

We do this through our Thermal Hydrolysis Process

Cambi's Thermal Hydrolysis Process (THP) converts
wastewater sludge into valuable bioresources





Cambi THP offers a highly attractive value proposition

Cambi THP for sludge treatment

Economic impact

Environmental impact



Biosolids reduction up to 50%



High biosolids quality



Biogas yield increase up to 50%



Digestion efficiency 3x increase



Low carbon footprint



Robust to regulatory changes



Cambi offers standardized and modular technology solutions that can be scaled to fit any customer need

Portfolio of standardized products

B2



Small projects

50-250 thousand people
equivalent

B4/B6



Medium to large projects

From 250 thousand people
equivalent

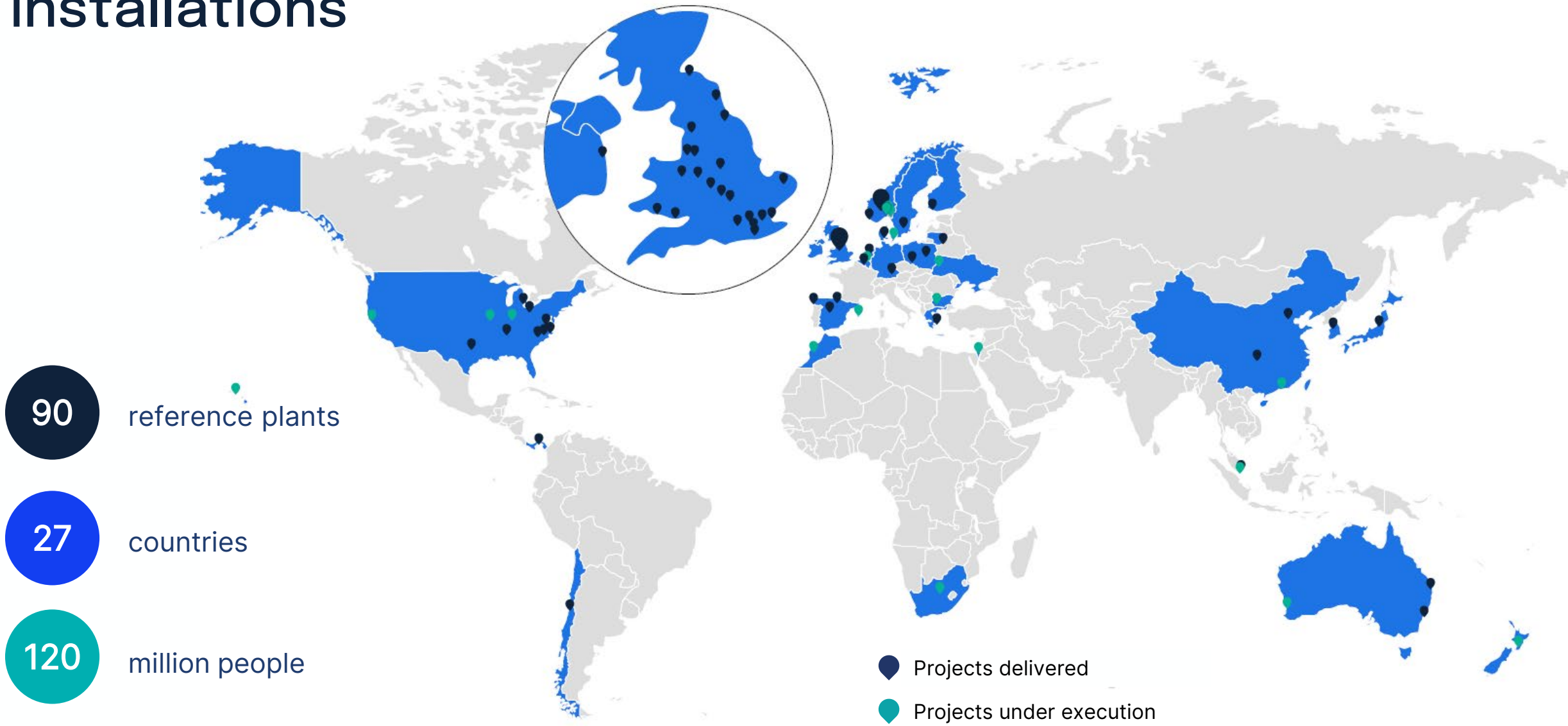
B12



Extra large projects

From 1 million people
equivalent

Global presence and a solid track record of delivered installations



90 reference plants

27 countries

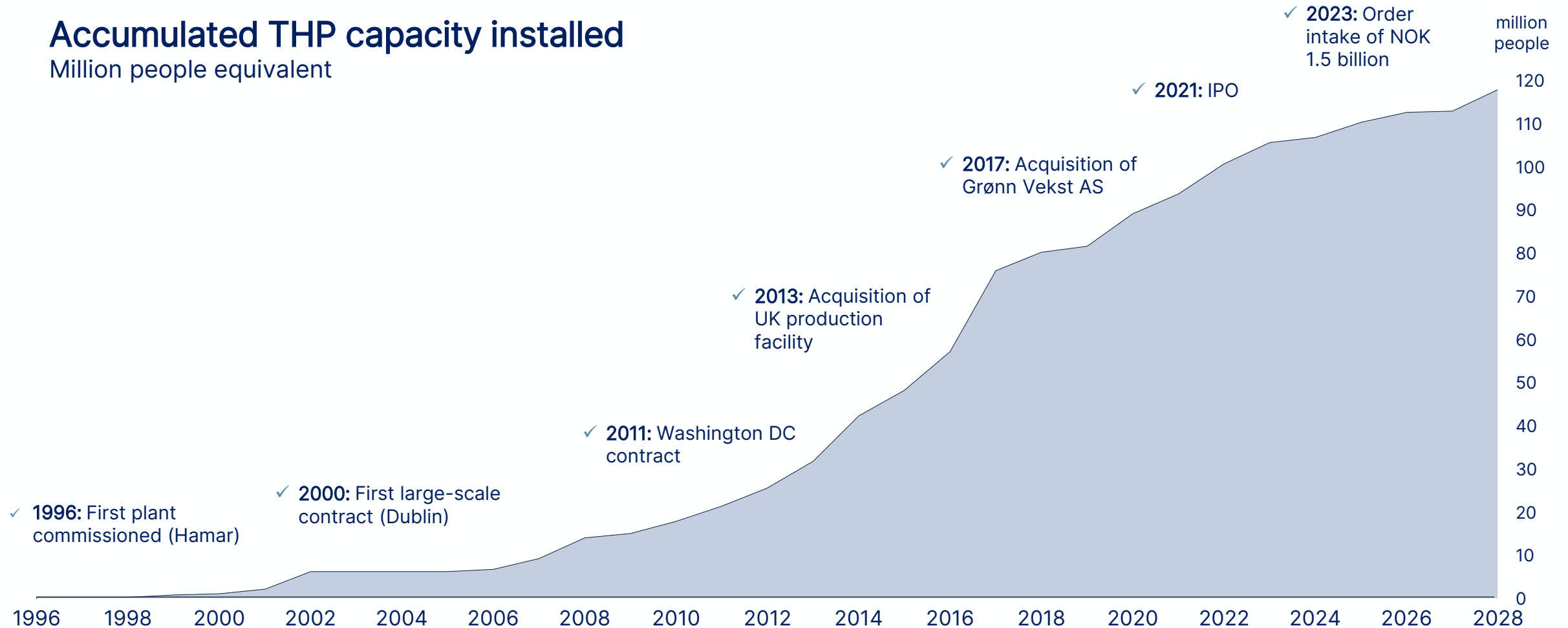
120 million people

● Projects delivered
● Projects under execution

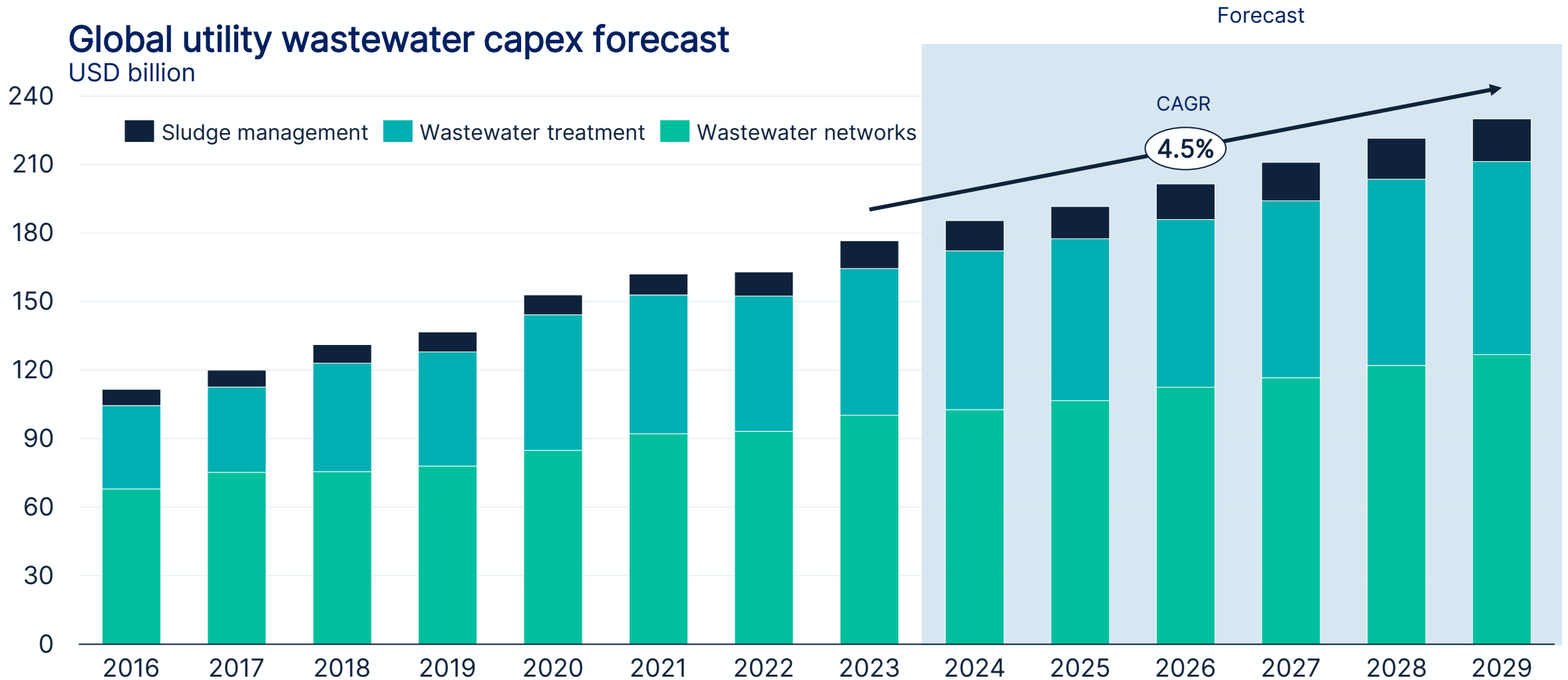
Based on more than three decades of experience, 120 million people are served by our technology daily

Accumulated THP capacity installed

Million people equivalent



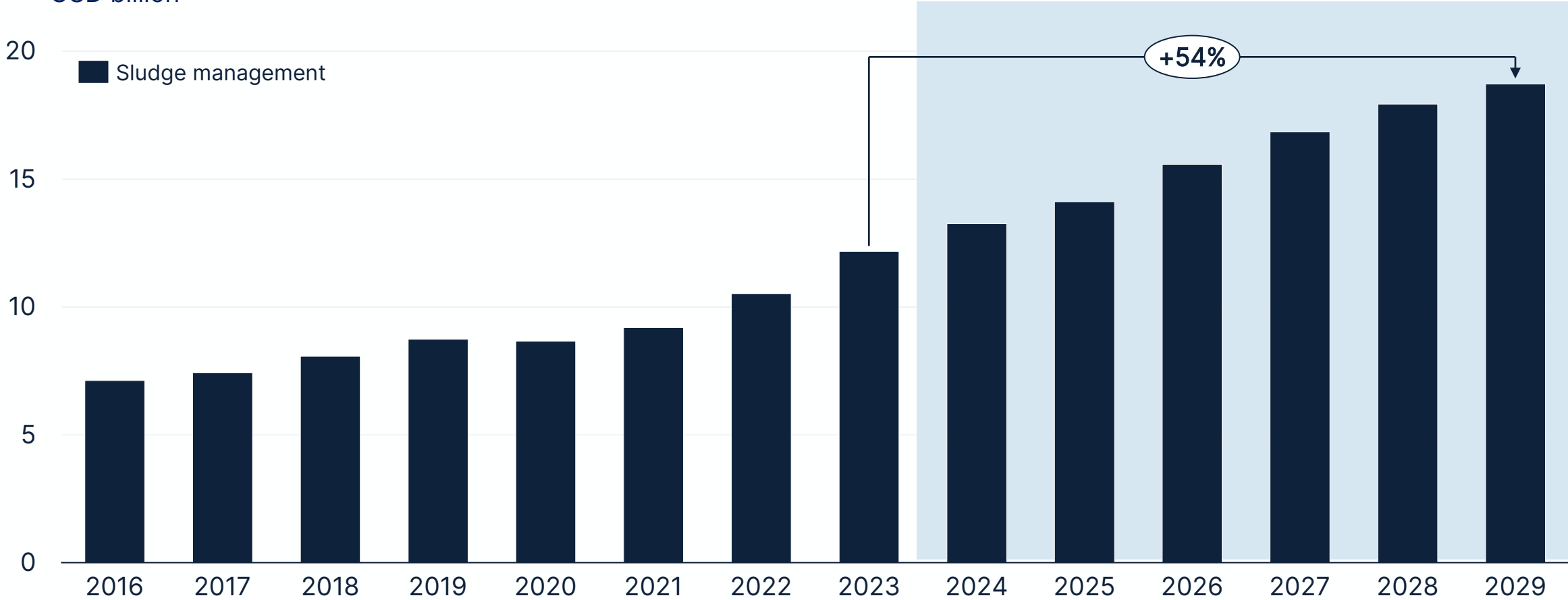
Population growth and urbanisation will be key drivers for wastewater utility capital expenditures towards 2030



Sludge management market is expected to grow, driven by increasing disposal costs and higher volumes to manage

Sludge management capex forecast

USD billion



Data source: GWI WaterData

Large addressable market
of more than 3,000 plants
has been identified

Addressable market
3,000+

Sales pipeline

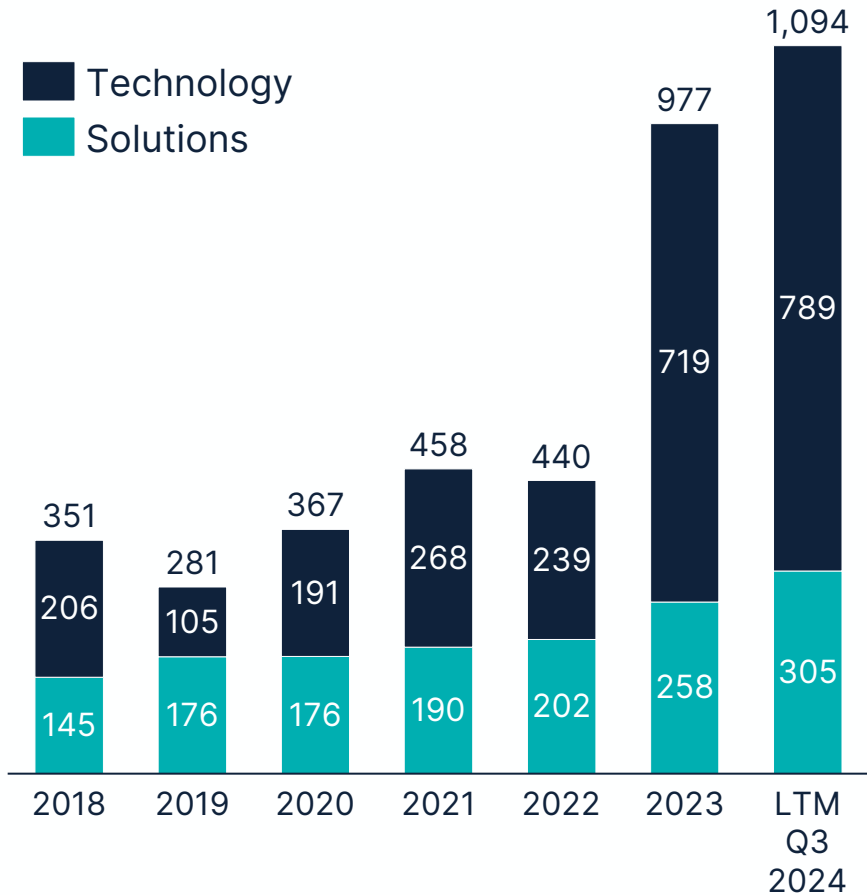
400

Reference plants

90

Two business segments

Revenue development per segment
NOK million



Technology

Sales, R&D, manufacturing and delivery of world-class sludge treatment technology



Solutions

Value-adding services beyond delivery of world-class sludge treatment technology



Cambi is a trusted partner for leading water utilities worldwide



San Francisco, USA



Brussel, Belgium



Oslo, Norway



Beijing, China



Washington DC, USA



Dublin, Ireland



London, UK



Seoul, South Korea



Kansas City, USA



Athens, Greece



Birmingham, UK



Hong Kong, China



Dallas, USA



Panama City, Panama



Edinburgh, UK



Singapore



Santiago, Chile



Johannesburg, South Africa



VEAS, Norway



Sydney, Australia



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Thank you!

